Korean Government Procurement
Excellent Products Export
Consortium Delegation 2018

Myanmar: Period 10th July, 2018
Cambodia: Period 12th July, 2018

Myanmar | Cambodia

Hosted by | Organized by | Supported by | Coordinated by

Ministry of SMEs and Startups
Public Procurement Service
Korea Federation of SMEs
Korea G-PASS Company Export Association
JS Global Corporation
JS Global (Myanmar) Co., Ltd.
# Index

## Company

1. **AB MEDICAL INC**

2. **S&B LIGHTING CO LTD**
   - Products: LED Lighting

3. **SEJIN SMC CO LTD**
   - Products: GRP Sectional Water Tank

4. **SONUSYS CO LTD**
   - Products: Aluminium Window and Door.

5. **KUPP CO LTD**
   - Products: PE Pipe, Communication Pipe, High Pressure Pipe...

6. **HANDOK ELEVATOR CO LTD**
   - Products: Passenger Elevator, Freight Elevator, Hospital Elevator, Escalator and Moving Walk.

7. **YOUYANG AIRPORT LIGHTING EQUIPMENT INC**
   - Products: Airport Lighting Equipment

8. **DO-A INDUSTRIAL CO LTD**
   - Products: Fence, Handrail, Tunnel Soundproofing wall, Noise Barrier, Guard Rail,...

9. **DK VASCOM**
   - Products: Wireless Mic, Wireless Accessories, Digital Video Conference system, ...

10. **IIDO INDUSTRY CO LTD**
    - Products: Road Separator, Metal fence, Rope-type fence Bollard, Counterfeit Money Machine.

11. **SEOJEON ENGINEERING CO LTD**
    - Products: Building Automation System, Control System...

12. **ILWONTECH CO LTD**
    - Products: Expansion Joint (Bridge), Bridge Bearings...

13. **HANGIL INDUSTRIAL CO LTD**
    - Products: Guard Rail and Bridge Guard Rail, Expansion Joint...

14. **CLEAN FILTEC CO LTD**
    - Products: Virus Keeper Filter, Air Conditioner Filter, Window Filter, Fan Filter,...

15. **NEXT CO LTD**
    - Products: Floating Dock, Floating Bridge, Yacht Dock...

16. **DAROM CO LTD**
    - Products: Reflective Soundproof Panel, Soundproof Glass Panel...
Introduction of Public Procurement Service

The Public Procurement Service (PPS) is the central procurement agency of the Republic of Korea. PPS domestically and internationally purchases goods and services on behalf of Korean public organizations. PPS is also in charge of contracts and management with regard to facility constructions ordered in the public sector such as government offices, roads, and schools.

Launching the Korea ON-line E-Procurement System (KONEPS) in September 2002 contributes to raising the level of efficiency and transparency in the public procurement arena. The entire procurement procedures are implemented via KONEPS as a single window for Korean public procurement from tender notice and awarding to payment.

From its establishment through 2017, approximately 52,000 public organizations and 373,000 suppliers were using KONEPS recording 79 billion dollars in its annual transaction volume. As of now, the innovative online procurement system has been exported to seven countries: Vietnam, Costa Rica, Mongolia, Tunisia, Rwanda, Cameroon and Jordan.

PPS supports the small and medium-sized enterprises (SMEs) with excellent technologies and high-quality products to find their ways towards more business opportunities through designation of G-PASS (Government Performance ASSured) Companies. The designation system was devised to acquire high-quality procured goods and services and assist SMEs and ventures in obtaining more business opportunities, in particular for those having difficulties of advancing into the overseas markets.

The sixteen firms, described in this volume, have keen interest in the Myanmar and the Cambodia markets and are all chosen in the Korean government procurement market. PPS firmly believes that the publication of this volume will lay the foundation to vitalize economic exchanges among Korea, Myanmar and Cambodia.
Government Performance Assured (G-PASS) Company Export Association is dedicated to helping more than 483 G-PASS certified companies that are selected by Public Procurement Service (PPS) KOREA per their excellent procurement performances. We are seeking opportunities for companies to effectively and strategically penetrate global procurement markets reaching approximately 5 trillion dollars with professional and targeted assistance.

The activities targeting overseas markets by those chosen firms are fully supported by PPS Korea. Our member companies are promising Korean SMEs with the potential to well perform in overseas public procurement. We pursue the highest quality of assistance in order to make the most use of its networks across the world, including China, Vietnam, Indonesia, Russia, UAE, U.S., Turkey, India, Australia, Saudi Arabia, Minyama, Uzbekistan, UN, ODA and more.

Through our professional team, we offer a one-stop solution for international public procurement market from the vendor registration to proposal writing for the U.S. Federal Government and the United Nations and more. Along with intensive company analysis and constant search for business opportunities, we identify and source tenders for the G-PASS Companies.

Moreover, G-PASS, in collaboration with Korea Public Procurement Service hosts the annual event “Global Public Procurement Marketplace”, which invites government contractors to meet with the G-PASS Company to build and grow existing business and develop new global markets. Since 2017, G-PASS has been leading an Exporting Consortium Project that visits countries such as Japan, Vietnam and Myanmar to create the international business opportunities between government contractors and G-PASS Companies.

Other services include:
- International Trade Shows and Missions
- Domestic Business Meetings
- International Business Development Assistance
- Linkages to Government Export Funding Opportunity
- Export Seminars and Training Programs

Your government marketplace partner, G-PASS!
Supporting Suppliers to Assess Global Market

Support Policies

**G-PASS (Government Performance ASSured) Companies**

- Qualified suppliers supported by PPS to strategically advance and access new markets
- 483 qualified SMEs are certified as G-PASS companies as of 2018
- Qualifications: SMEs registered in KONEPS and have more than one contract or delivery performance during the past three years

**Benefits for G-PASS companies**

- Participate in overseas procurement exhibitions in the UK, US, Russia, China etc.
- Support on vendor registration in the US and UN
- Info sessions on accessing global procurement market
- Promote products on Global Korea Market
- Support in acquiring SME overseas specification certificate
- Participating in export info sessions with overseas buyers
- Participate in capacity building programs
Korea Public Procurement Expo

- International G2B Exhibition where over 250 government suppliers promote and display their latest products and cutting edge technologies to potential buyers

- Manage Start-up Company Booth & New Technology Product Booth
  - Opportunity to see innovative items on site
  - Display items that have New Excellent Product (NEP) and New Excellent Technology (NET) Mark

Global Korea Market

- New ‘Global Market Korea’ website. Providing 1:1 strategic matching services through buyers analysis

- Provide ample opportunities where companies can actively do online marketing and promote their products.

http://www.globalkoreamarket.go.kr/
Main Business

V-TUBE (Evacuated Blood Collection Tube), In-Vitro Diagnostics Medical Devices, Evacuated blood collection tubes, Urine & serum tubes, serum separator gel tubes, Heparin tubes, EDTA tubes, Citrate tubes, ESR tubes, Glucose tube...

Top-tier of Diagnostic Medical Devices AB Medical

Superb quality Evacuated blood collection Tubes

Characteristics of V-TUBE™

01 Using SEKISUI serum separation gel for assay
02 Our own unique blood coagulation accelerator approved by clinical test
03 Uniform quality by full automatic machine
04 Excellent vacuum persistency
05 Accurate dispensing of additives
06 Quick clotting time
Main Business

Indoor Lighting (LED Lamp, LED Down Light, LED Flat Light, LED Ceiling Light), Outdoor Lighting (LED Street Light, LED Tunnel Light, LED Flood Light, LED Security Light, LED Tunnel Light)
Main Business

GRP
Sectional
Water Tank

Clean Water Begins with Sejin!
SEJIN GRP WATER TANK
Outstanding in Heat Insulation
Excellent Strength
Versatile Capacity
Excellent Sanitation
Easy Assembly
Perfect Watertightness

WHAT IS SEJIN GRP WATER TANK?

- SEJIN GRP panels, which constitute the main body of this water tank, are manufactured using SMC (Sheet Molding Compound: the mixture of unsaturated polyester resin, glass fiber, filler, mould release agent and catalyst) by hot press moulding process. They are assembled at the field using steel stiffeners and bolts so that the size and capacity can be designed without limitation.
- The foam sealant at the joint part of the panels provides perfect watertight performance to this bolting type water tanks; all the components, including GRP panels, which constitute the tank have sanitary and durable properties to meet the Food Sanitation Act. SEJIN GRP Sectional Tanks are suitable for the storage of drinking water.

Components of SEJIN GRP Tank
New space made by our “Hidden-Rail System” With our newly designed systems, we will offer you more comfortable and convenient lifestyle..
Main Business

Water & communication duct, HDPE piping system, high pressure pipe

KUPP PE100 PIPE, THE BEST CHOICE FOR WATER PIPE NETWORK / POTABLE WATER DISTRIBUTION
Handok Elevator Co. Ltd

**Main Business**

Passenger elevator, Freight Elevator, Hospital Elevator, Escalator and moving walk.

**HD-01**
Vibration

**HD-02**
Hairline

**HD-03**
Hairline

**HD-04**
Mirror

**HD-05**
Bronze

**HD-06**
Gold

30°/35° Heavy Duty Public Traffic Type Escalator

Contact Information:
- T: +82-63-291-0441
- F: +82-63-291-0015
- E: handokel@hanmail.net
- W: www.hdlift.co.kr
- A: 77-24, Byeolsannongwon-gil, Samnye-eup, WanJu-gun, Jeollabuk-do
Main Business

Airfield Lighting & Equipment.
AFL (Airport filed lighting) | Airport ground lighting | Runway edge light | Taxiway light | Apron Light | Airport Filed Lighting | ALCMS | HEeliport |
Light | LED AGL | LED AFL |

Airport Lighting: Youyang is one of the manufacturer of full range of airport lighting equipments including stationary halogen lamp type inset & elevated lights, LED type lights, portable lights, constant current regular, isolation transformer various signs.

Airport Lighting System: Youyang is equipped with systems which control safe take off and landing of airplane by add to various set-up function as the situation of airport environment and watch remote control airfield lighting from airplanes control center and power control center. Through above system, we assure the most suitable aviation traffic system, notice malfunction in advance, it will be available.

Aircraft Refuellers: Youyang advance into field of airplane refueling vehicle business with Hydrant model and over various model. Youyang will manufacture not only airplane refueling vehicle business but also enlarge area of business ....more...
Main Business

Fence, Handrail, Tunnel Soundproofing wall, Noise Barrier, Guard Rail, Mesh Fence, Chain Link Security Fence.

Tunnel Soundproofing Wall

When a high-rise building is in close proximity to a wall-type soundproof wall type, it is difficult to effectively block the diffraction sound and the height is limited. One of the typical methods of minimizing such problems is a tunnel soundproofing wall.

Guard Rail (SB3: For Road Side)

Size: W: 3000mm x H: 850mm
Materials: Stainless steel
Main Business


Wireless System

“All DK VASCOM products are developed by own research and development team and DK VASCOM maintains quality by manufacturing all products from VASCOM factory in Korea(South).”
Main Business

The products of IIDO INDUSTRY are designed to save precious lives on the road and have been loved by police and local government agencies.

Smoke Protective Mask – For Fire Escape
Flame Resistant Film (Polyimide film)
Cutting edge, highly functional materials that can withstand 400°C or -269°C that provides facial protection and clear visibility during an event of fire.

Danger of Smoke
More than 70% of deaths are caused by suffocation due to smoke. Respiratory trouble and panic occur within the first 4 minutes.

Portable Escape Smoke Hood

Counterfeit money, Fake ID, Fraudulent Gambling
Banks need this
Main Business

Building Automation System (Exit door, CCTV, Fire system, car parking, elevator, boiler, freezer, program switch etc) 2 types systems: SNT-Dac (control by self). SNT-UC7110 (network controller).

Renewable Energy

Energy Saving.

Controller (DDC) and device (sensor, actuator) are designed to control the air conditioning and sanitary arrangement of the building as one system, especially, smart control is performed on the outside air entering the building, and it is effective for energy saving.
Ilwontech Co., Ltd. is a professional facility maintenance and safety inspection company on Bridge Expansion Joint System. The Long-run Expansion Joint System that we developed as an innovative maintenance method is designed to solve the inefficiency of the existing expansion joint system. Currently, the expansion joint is considered as a consumable material and Long-run Expansion Joint has changed the concept into a permanent component of the bridges. We have registered 26 patents and utility models on this system and acquired New Excellent Technology Certification, “Installation Method of the Finger Type-Expansion Joint Device having the separable top and bottom plates within the bird’s mouth structure.” From Ministry of Land, Infrastructure, and Transport in Korea.

LFJ (Long-run Finger type Joint)
As a transverse Expansion Joint, it is suitable for long expanding, less noise (movement: 60~1500mm)

LMJ (Long-run Monocell type Joint)
As a transverse Expansion Joint, it is suitable for expanding below 60mm with wave finger type. It provides comfortable driving. (movement: 20~100mm)

ERJ (Earthquake Resistant Joint)
It is 3 axes movable when seismic reaction occurs, and recover to the original state without repair after earthquake (movement: 300~800mm)

Repair (Express Highway)
1. Current EJ
2. Remove Current EJ
3. Install Long-run EJ
4. Install Rubber Seal
5. Insert Rubber Seal Under
6. Apply Concrete
Main Business

Bridge guard rail, guard rail, Median Strip, Aluminum Bridge Rail, Footway rail, Design Fence, Bridge widening system, expansion joint, Bridge Elastomeric Bearing, Eco-friendly (anti-weed soil).

HG-YC2W 582 Class  (W2000*1725 / W2000*1775)

HG-SG201P 584 Class  (W2000*1770)

Guard Rail Reflector

The reflector can be installed on sharp bends. In distant mountain areas, or on roads without street lamps, it helps the drivers grasp the driving path and keep an eye on the road.
Main Business


Protect from fine dust, carcinogenic hazardous gases, ozone, deleterious bacteria (eliminates 99.9%), and contagious viruses

We turn your air conditioner into an air purifier. Just attach to your air conditioner to a fresh winds blow.

Virus Keeper filter makes indoor air a SAFE ZONE. It is a highly functional filter which eliminates fine dust, carcinogenic hazardous gases, ozone, deleterious bacteria (99.9%) and protects contagious viruses just by attaching it to the insect-net frame.

- Free size to fit any kinds of window and insect-net frame.
- Strong attachment method to withstands against strong winds.
- Protection of private life and Prevention against rain inflow.

Photo Gallery
Main Business

Fishing cage/fishing farm, self-development water purification barge, safety line of beach, Floating house/floating cafe, Floating dock, floating bridge / water stage, River park, Water leisure activity, boat dock, anti wave floating system bio energy plant.

- Cost saved floating pier installation in associated with no excavation and other construction
- Lightweight construction that arrange the work without entering the water
- Excellent workability to install the deck finish on the Float structure and very advantageous to shorten the construction period.
Main Business

1) Reflective sound panel: Reduces noise and prevents birds from crashing.

2) Absorptive soundproof panel: Sound absorption. The face panel cannot rust easily, because of polymer resin. *The soundproof panel can be changed easily when it is damaged.

3) Interior building materials: all images of patterns, figures, lines, drawings and images to be directly printed on the glass, and the semi-permanent durability and expressiveness is not only the functions of the Bird Safe, but enables the soundproof wall to be in harmony.

Noise reduction

Reflective Sound Panel

It is a soundproof panel that is installed at wayside/roadside, and prevent bird from crashing and die. It also provide nice view for driver and pedestrian.
Reflective sound panel has the technological excellence to manufacture the soundproof walls with the design implemented on the transparent soundproof panel to prevent damage to the environment and the ecosystem.

Absorptive soundproof panel

1. Diffract the sound between front and back side
2. Will not rust easily as it is made of Polymer Resin
3. It can be changed easily if damage.

Interior building materials

Until now, design expressions have been limited in glass production.
D-glass products can be represented by printing a variety of images and designs on glass. special surface treatment is used to completely remove scratcher from defects or external shocks caused by humidity and temperature differences.
D-GLASS can express various materials and colors such as metal and marble.
KOREA
JS GLOBAL CORPORATION
Tel : +82-2999-1548
Fax : +82-2999-4096
Email : jsglobalcorp@naver.com

CAMBODIA
JS CAM CORPORATION
#J05 Street Jade (271), Sangkat Tomnop Teuk Khan Chamkamon, Phnom Penh, Cambodia
Tel : +855-23-632-8881
Email : info@jscamcorp.com

MYANMAR
JS GLOBAL MYANMAR CO., LTD
No.610, 6th Floor, Bayinnaung Tower 2(B), Kamayut Tsp, Yangon, Myanmar.
Tel : +95-9-7788-59562 | +95-9-4500-45918
Email : jsg.myanmar@gmail.com

▶ Please visit blog for more information : gpass2018.blogspot.com